

 **BN000057839****ONLINE SHOP FOR MEDICAL, NURSING, DIETARY AND HYGIENE SUPPLIES**[← BACK](#)

REQUEST MEMORANDUM

ASK A QUESTION

**HIGHLIGHTS**GEOGRAPHY
Germany

INDUSTRY

REVENUEEBITDA

One of the **leading providers of medical components, spare parts, and accessories** for the healthcare and rehabilitation sector. The company stands for **expertise, reliability, and customer focus**, offering efficient solutions for **hospitals, medical practices, and care facilities**.

The financial table below shows the numbers for both companies separately. There are no consolidated figures. Combined adjusted EBITDA and explanations of the financial data can be found in the information memorandum.

OPPORTUNITY CONTACT DETAILS



FINANCIALS

KEY ASPECTS

OPPORTUNITIES

FINANCIALS

German Company

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITD
Dec 31, 2022	Actual	€5,365	€1,172	€121
Dec 31, 2023	Actual	€7,106	€2,239	€104
Dec 31, 2024	Actual	€9,854	€3,290	€339
Dec 31, 2025	Actual	€8,772	€3,317	€278

Irish Company

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITD
Jun 30, 2022	Actual	€590	€259	€241
Jun 30, 2023	Actual	€2,297	€639	€55

Dec 31, 2023	Actual	€1,176	€155	€83
Dec 31, 2024	Actual	€3,056	€484	€442
Dec 31, 2025	Actual	€3,802	€288	€177

KEY ASPECTS

- The entire business process from inquiry to delivery is **highly automated and integrated**, enabling **fast, reliable completion within 1–2 days**.
- **Strong market growth** through rising demand in the European vitamins sector is supported by **scalable operations, reliable suppliers, and safety stock**.
- Broad portfolio, strong logistics, and customer-centric services ensure **reliable availability and fast delivery** of medical supplies.
- Digital competence, proprietary brands, and trusted customer relationships drive **differentiation and long-term success**.

OPPORTUNITIES

- **New website in German & English**, with easy access & an improved online experience.
- **Key delivery countries** with VAT. **Clearer pricing** and transparent international billing.
- **Become price leader** in nutritional supplements with competitive offers.
- **Government agency offers**: structured offer creation from a shopping cart.
- **Recurring orders** (subscription) until cancellation.

(/inviteconfirm)

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