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BN000076561

INNOVATIVE SHOE INSOLE BUSINESS DEVELOPING 3D-TECH

BACK

REQUEST MEMORANDUM

ASK A QUESTION

This small, 3rd-gen owner-lead business has recently shifted its focus from 100 years of orthopedic craftsmanship to **industry leadership in 3D printing technology developed in-house,** delivering **made-to-measure insoles to B2C customers** through their webshop and medical supply stores across Germany. In cooperation with international 3D print leaders, the company has introduced an **innovative and easily scalable digitized production and distribution process** with its patented insole brand.

OPPORTUNITY CONTACT DETAILS +

HIGHLIGHTS

GEOGRAPHY
Germany

INDUSTRY

REVENUEEBITDA

FINANCIALS

KEY ASPECTS

OPPORTUNITIES

FINANCIALS

Period Ending	Revenue Source	Revenue '000	Gross Profit '000	Adj. EBITD
Dec 31, 2022	Actual	€725	€635	€59
Dec 31, 2023	Actual	€689	€596	(€34)
Dec 31, 2024	Actual	€655	€573	(€31)
Dec 31, 2025	Draft	€654	€584	(€14)
Dec 31, 2026	Forecast	€700	€630	€13

KEY ASPECTS

PROPRIETARY TECHNOLOGY

- industry leadership through **patented state-of-the-art 3D-print technology**
- production **easily scalable** at no additional fix cost

- **reduction of production times by >80%** per pair, compared to traditional methods
- **80% of sales** already generated through **3D-print insoles** produced in-house

OPPORTUNITIES

INNOVATION

- **Software Developed In-House:** custom B2B order platform and licenseable software for 3D-print insoles
- **Scalability of 3D-Print Insole Business:** remaining inhouse capabilities (+20%), licensing, outsourcing
- **Opportunities for Strategic Cooperations**: through software & 3D-technology franchising

SALES EXPANSION

- **Internationalization:** expected via existing webshop once EU and US patents are finalized (mid 2026)
- **Diversifying Portfolio:** additional 3D-print product variants at no fixed cost
- **Adressing New Market Segments:** performance, lifestyle & sports shoes

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